



India Ports Global Limited

CIN: U61100MH2015GOI261274

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No. IPGL/CONS-OM/2023/01

Date: 6th December 2023

**Sub: Appointment of consultant for selection of O&M contractor of Shahid
Beheshti - Chabahar Port.**

Sealed quotations are invited for Consultancy Services for Appointment of consultant for selection of O&M contractor of Shahid Beheshti Port- Chabahar Port. The detailed scope of work is enclosed as **Annexure-1**.

2. Sealed Offers should be deposited in the office of the Managing Director, INDIA PORTS GLOBAL LIMITED, 4th Floor, Nirman Bhavan, Mujawar Pakhadi Road, Mazgaon, Mumbai-400010, latest by 1500 hrs. on 14/12/2023. The offers will be opened at 1530 hrs. on 15/12/2023. Consultants may remain present at the time of opening of the offers.

3. Within 7 days of issue of Letter of Award from the Employer, the successful bidder shall furnish to the Employer a Performance Security in the form of a Bank Guarantee of a scheduled nationalized bank from its Mumbai branch payable at Mumbai for an amount equivalent to 5 % of the award cost. Failure of the successful bidder to lodge the required bank guarantee shall constitute sufficient grounds for the termination of the contract. The performance security shall remain in force for 4 (four) months. The obtaining of such guarantee shall be at the expense of the bidder.

4. Time for completion of assignment:

The time line for entire work shall be 90 days from the date of award. The assignment shall be completed within three months from the Date of Award in accordance with the provisions of the Contract with any authorized alterations, amendments, additions or omissions or such further period as may be allowed by the Employer and shall not be considered as completed until the Employer has certified in writing that it has been completed to his satisfaction.

5. If the work is delayed beyond the completion period stipulated in the contract or extended period as may be allowed by the Employer, the Consultant shall be liable to pay liquidated damage to the Employer. In case of delay in completion

of Services for submitting the reports/deliverables within the time period indicated at para 4 above, Liquidated damages rate of 0.1% (zero-point one percent) of the Agreement Value per day will be charged till the completion of activity indicated above. However, a maximum amount of liquidated damages will be limited to 10% (ten percent) of the Agreement/Contact Value. It shall be imposed and shall be recovered by appropriation from payments due or Performance Security or otherwise. However, in case of delay due to reasons beyond the control of the Consultant, suitable extension of time may be granted.

6. The total duration for both scope shall be 12 weeks, excluding time taken by the IPGL in providing requisite documents or in conveying its comments on Draft Reports that shall be treated as non-working period for the computation of total time duration.

7. Encashment and appropriation of Performance Security.

The Authority shall have the right to invoke and appropriate the proceeds of the Performance Security, in whole or in part, without notice to the Consultant in the event of breach of this Agreement or for recovery of liquidated damages specified above

8. Penalty for deficiency in Services:

In addition to the liquidated damages not amounting to penalty, as specified above, warning may be issued to the Consultant for minor deficiencies on its part. In the case of significant deficiencies in Services causing adverse effect on the Project or on the reputation of the IPGL, other penal action including debarring for a specified period may also be initiated as per policy of the IPGL.

9. Assignment milestones:

Sr. No.	Milestone	Description	Expected Output
1	RFP preparation	Preparing a full RFP document according to clause of main contract with PMO	RFP for contractor for operating Shahid Beheshti Port-Chabahar. One Month form Date of Award of work.
2	Bid process management	Engagement for full bidding process for selection of contractor for O&M	Consultancy work for tendering process for O&M contractor. Three month from Award of work.

10. **Schedule of payment:**

Sr. No	Activity	Percentage
1	On submission of Bank Guarantee towards performance security	10%
2	RFP preparation	20%
3	Bid process management	50%
4	Completion of entire work	20%

Scope Of Work

Introduction

Chabahar Port is situated south-east of Iran at latitude 60° 36' 46"N and longitude 25° 18' 01"E in the Islamic Republic of Iran. India Ports Global Ltd (IPGL) is to equip and operate the two terminals - a Container Terminal with a quay length of 640 m and a multi- purpose terminal with a Quay length of 600m. IPGL has entered into an agreement with Port and Maritime Organization (PMO) for equipping and operations of the above two terminals. This agreement has been confirmed by the Governments of both countries – India and Islamic Republic of Iran.

India Ports Global Ltd (IPGL) was primarily formed to participate in SHAHID BEHESTHI PORT, CHABAHAR development project with the objective of providing an alternative and reliable access route to land locked Afghanistan and Central Asian Countries. With above objective in mind, a SPV comprising a consortium joint shareholding of Jawaharlal Nehru Port and Deendayal Port Trust was incorporated on 22nd January 2015.

Thereafter Company becomes wholly owned subsidiary of Sagarmala Development Company Limited become Shareholder of the Company. A Memorandum of Understanding (MoU) for development of SHAHID BEHESTHI PORT, CHABAHAR was signed on 06th May 2015 and the Contract was signed on 23rd May, 2016. To this further endeavor, India Ports Global now wants to appoint a consultant for timely implementation of project as per the terms of the agreement signed on 23rd May, 2016 and revised version awaited soon.

IPGL now wishes to hire Consultant for making RFP of O&M Contractor for Shahid-Beheshti-Chabahar Port to ensure timely implementation of project.

Objective

The selected consultants will have to coordinate closely with the teams of IPGL, the Ministry of Ports, Shipping & Waterways, concerned Iranian authorities like Port and Maritime Organization, to achieve above objectives. The selected consultant will have to consider and outline all legal, technical/QA and administrative aspects (including management framework, office staffing, selecting project team, management etc.) regarding the selection of O&M contractor. Further the consultant shall help define the eligibility requirements for O&M Contractor and the modalities of selection.

The objective of this quotation is to engage a reputed consultant to carry out the following:

1. RFP preparation and review of updated version of Main Contract.
2. Selection of O&M Contractor

The detailed scope of work for the assignment has been outlined below:

Scope 1. RFP preparation and incorporation clauses of main contract, review of full agreement.

- Finalization of Request for Proposal (RFP) document keeping the existing RFP draft prepared by IPGL. Appropriate modifications shall be made to the base RFP document.
- Estimation of likely management fee shall be done in coordination with IPGL to the O&M Agency. All Inputs required for this purpose including but not limited to capital cost, operating cost (equipment maintenance cost, insurance charges, electricity charges, manpower costs and other costs) shall be provided by IPGL. However, estimation of these costs shall be part of bidder scope of work in comparison of International and major ports of India
- Technical inputs required for drafting of RFP, Management Agreement and other relevant schedules of the bid documents, including performance KPIs for Operation and Maintenance.

- Clearly define the roles and responsibility of Contractor.
- Commercial review of Agreement with PMO, Accordingly financial model to be establish between IPGL and Contractor for revenue sharing methodology.

Scope 2. Bid process management

- Assisting Authority in establishing data room for sharing Project related information to the bidders. Cost of data room shall be borne by IPGL.
- Preparation of data pack regarding the project.
- Consultant to conduct pre-bid meeting and response for bidders with IPGL.
- Consultant to prepare responses to queries raised by potential bidders.
- Evaluation of bids received.
- Consultant to work with IPGL till issuance of LOA to the selected O&M Contactor.